# **Category:** Corporate Design and Communications

Project: Outer Suburban Arterial Roads (OSARS)



## What was the challenge?

TDL were approached by Broadspectrum, an Australian division of the Ferrovial Group, to support on a bid. They were tendering as part of a consortium – Netflow. The OSARS (Outer Suburban Arterial Roads) Western Package project was Victoria's largest ever roads upgrade; the multibillion dollar upgrade was going to fix some of Melbourne's most congested roads and create more than 1,200 local jobs.

As part of the tender process, they had to take part in dialogue sessions with the client to explain how they would undertake specific tasks on the contract. The four network tasks they had to cover in their sessions were; structures, barrier defects, pavement defects and pavement life cycles.

The initial brief was to create a visual aid that showed the steps involved in completing each task over the course of a single day or project. An original suggestion in the brief was a straight forward numbered list that detailed these activities step by step.

Broadspectrum wanted to present using large printed A0 Posters. They gave us the data for each poster in the form of a single numbered list in an excel spreadsheet.

1	ipboar	.	Font	Alignm	•	Layout % Numbe	•	For	ditiona	I Format Table 🗸	Share	Cells	Edit
C2		÷	× v	fx									
	A						с				_		
2											-		
3			ent Defect										
5		Step II	(For Photos)	Step		iob, a pavor					Call Out,	/ Comments	
2		1				job, a pavor t crew truck					Our Stee	et Sciencer solutio	n is canable o
5		2				es traveling						d machine learning	
,		1		time, that a	photos	ery Hub (ND as been ider of the defec DH	tified. 36	degree Vi	deo and '	measurable			
		4		'snaps' the previously information pertinent p	identifie n Manag ilanning i	a data for en lata to the o I. Once linke ement Platfe information, r from conto	orrect ass d, Mosaic orm includ .such as lo	et, and if p draws in a ing asset to cations of	esent the I related of pe and hi environm	isame defe lata from o istory, any iental and	t ur Ourinfo stakehol	rmation Manager fers etc, along wi site specific risk	th standard jo
				data and a		the quality the creation							
2		5		system									
0		4		defect, our factor to ti	Asset M	of the parer anagement 3 based rules vising disrup	System ass derivied fr	igns a risk	and prior	tisation			
		,		Project Co completed period, and of work sin scheduling optimizing	ntrols sy in a simi d display nilar loca system. the netw	ant System i tem, allowin iar physical i i this to the ions within Beyond that ork utilisats	ng it to ide locations, r NDH Offic 72 hours t, the NDH 20	within the er for revie will be han is support	other wo proscribe w. Optimi fied by o ed by too	rks are bein d itnervetn ised groupi ar dynamic is in	on		
						ent system v	will add the	defect to	our dynar	nic			
3				cheading system The Asian Management system will create relevant "planning tasks," against the schedule and the schedule depending on complexity. Tasks created include a global of a XMPA, conformation of any site specific management of the schedule of the schedule and any site specific management of the schedule of the schedule and service specific planning information. It tasks are incomplete prior to dispatch the job is schedule.									
						nber of scre	ens showi	ng outstan	ding task	and time			
		Р	avement [		-set.etc	arrier De	and the second of	+	e				

Example of supplied data

## What was the solution

We analysed the lists for each task. Due to the linear nature of the tasks we decided that the posters needed to be more engaging, and that an illustrated journey would work to capture the client's attention and give them a better understanding of Broadspectrum's methods of working.

#### More data

The original information was supplied to us in a excel spreadsheet consisting of steps in a single column list; we needed more data to help tell the story.

We started by questioning the team about the supplied steps, asking them to go through each stage and describe them to us in their own words to see if they could add any additional information. From questioning the team, we managed to extract further details, such as locations, team's involvement, tools, systems used and innovative approaches. Armed with these additional notes we started chunking and categorising the data for each step. This helped us identify how we could break the story down for each task.

## Visual aid to help the narrative

The design had to be flexible as each task didn't have the same structure of information. We decided to group the information into levels – starting with teams' involvement at the top for each step, then identifying levels of inputs / activities that drive the task to be completed e.g. Hardware / Computer Systems. Using the clients brand we colour coded the tiers to help easily navigate the steps.

To assist the engagement of the end user, we decided to summarise each step's description with an isometric illustration. These portholes encapsulated what the accompanying text was describing, making the information more interesting to follow and gave it a personality by introducing key characters throughout the journey.

# Conclusion

The final posters were printed and presented to the client. The Broadspectrum team said they were a great aid and made their discussions easy to follow. The illustrated elements were pulled out and used in further PowerPoint presentations for the contract.

The Netflow consortium went on to win the contract.

These posters are still being used on other bids a year later, showing that the mix of a clear logical flow of information and easy to follow illustrated story are a winning combination.



Final Pavement Defects Poster



# **Contact:**

name: Oliver Tomlinson company/organisation: TDL Creative e-mail: info@TDL-creative.com website: tdl-creative.com